

ICOSPA

International Council of Sheet Metal Presswork Associations



October 2021 Country Presentation

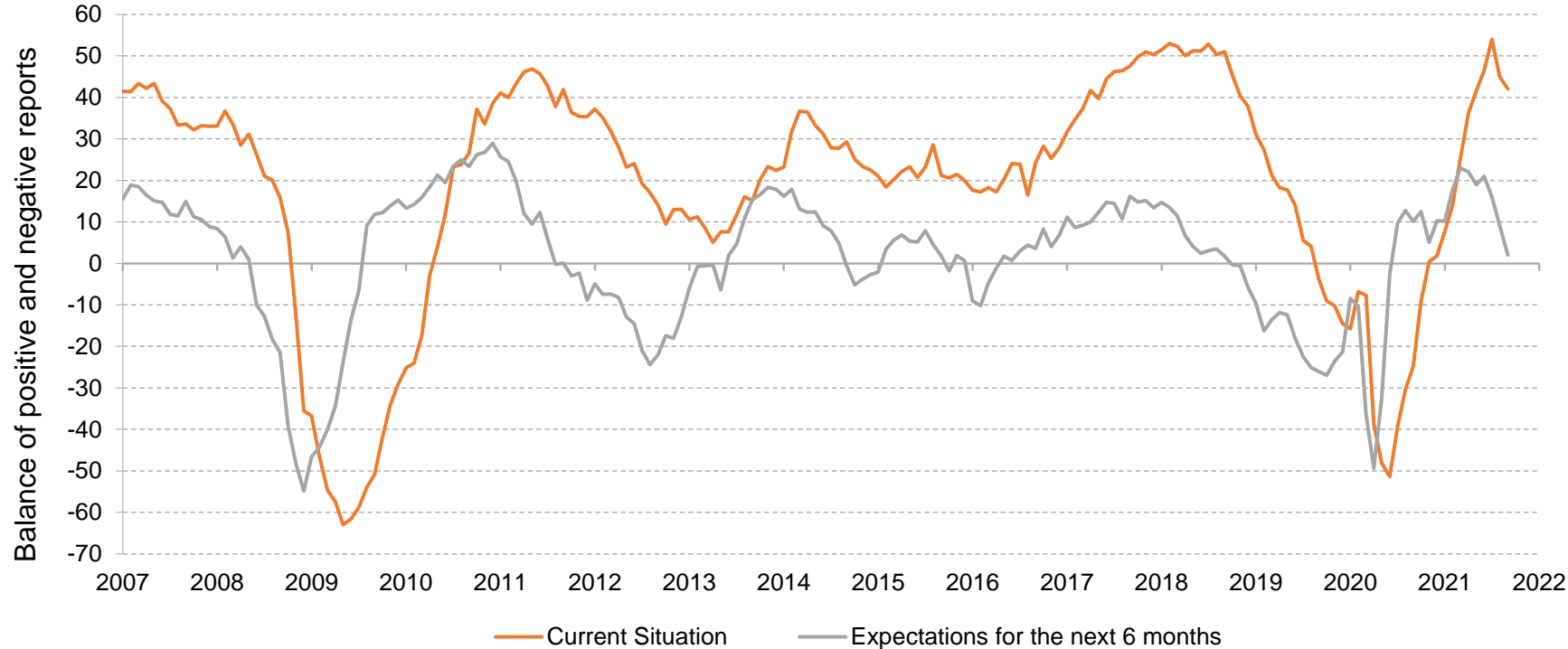
Name: Ulrich Flatken

Organisation: IBU – Industrieverband Blechumformung e.V.

Country: Germany



Economic Situation



Business Climate Supplier Industry –
September 2021
(ArgeZ – Arbeitsgemeinschaft
Zulieferindustrie)

Current market/economic situation:

- Situation steel market: ongoing shortage of material with increased prices and additional insecurities regarding carbon taxes
- Bottlenecks on other markets such as chips lead to closure of plants by OEMs affecting suppliers
- Shortage in almost all areas e.g. raw material for plastics, packaging, spare parts



IBU Activities

- IBU General meeting online 25th November 2021
- Web seminars to support members with further staff education e.g. in order to benefit in current difficult situations (approx. 60 web seminars with over 1000 attendees so far in 2021)
- Telephone and web conferences to provide wide possibilities to exchange experience i.e. regarding problems on steel market (approx. 35 conferences with over 850 attendees so far in 2021)
- IBU*Pro – project with topics such as sustainability (as requested by clients), digitisation, IT/cyber security, flexible production
- Corporate Carbon Footprint – exemplary project with 3 member companies
- Project regarding the technical quality of delivery (Technische Lieferqualität)
- Urgent letter in cooperation with other associations to OEMs stressing the current crucial situation for suppliers asking for a clear and fair communication:
 - Suppliers are facing an explosion of prices for material, energy as well as transportation
 - Unreliable orders by clients are forcing suppliers to purchase expensive material, producing parts that afterwards will not be purchased and paid for due to amended/postponed orders